

CLIENT : MAMG
MEDIUM : BERNAMA ONLINE
DATE : NOVEMBER 4, 2015
PAGE NO : BUSINESS
PR VALUE : RM 2,700.00

CENTRIQ PR

<http://www.bernama.com/bernama/v8/bu/newsbusiness.php?id=1186376>

Maybank Am Teams Up With Hastings To Launch US\$1 Billion Islamic Infrastructure Fund

KUALA LUMPUR, Nov 4 (Bernama) -- Maybank Asset Management Group Bhd (Maybank AM) will team up with Hastings Management Pty Ltd to launch a US\$1 billion Islamic infrastructure Fund next year to tap ASEAN's growing infrastructure sector.

Maybank AM Group Chief Executive Officer Nor'Azamin Salleh said the fund would be the first of its kind to focus on ASEAN.

"The first closed fund will be established in a tranche of US\$250 million by early next year followed by a global roadshow together with Hastings in the first quarter.

"We hope we can launch the fund by the second quarter of next year and start investing together with Hastings.

"Once we establish a track record, we will launch the second tranche with a total size of up to US\$1 billion," he told a press conference on the sidelines of the 11th World Islamic Economic Forum (WIEF).

Maybank AM today signed a memorandum of understanding with Hastings to provide investors with Shariah compliant infrastructure investment opportunities in the region.

The partnership aimed to provide investors the access to infrastructure investment opportunities in emerging markets such as ASEAN, India and China through a pooled fund.

-- BERNAMA

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<http://www.bernama.com/bernama/v8/bm/bu/newsbusiness.php?id=1186386>

MAYBANK AM TEAMS UP WITH HASTINGS TO LAUNCH US\$1 BILLION ISLAMIC INFRASTRUCTURE FUND

Maybank Am Jalin Usaha Sama Dengan Hastings Untuk Lancar Dana Infra Islam US\$1 Bilion

KUALA LUMPUR, 4 Nov (Bernama) -- Maybank Asset Management Group Bhd (Maybank AM) akan menjalin usaha sama dengan Hastings Management Pty Ltd bagi melancarkan Dana Infrastruktur Islam bagi meneroka sektor infrastruktur ASEAN yang semakin berkembang.

Ketua Pegawai Eksekutif Maybank AM Group Nor'Azamin Salleh berkata dana itu merupakan dana infrastruktur Islam pertama khusus untuk ASEAN.

"Dana tertutup pertama itu akan membabitkan US\$250 juta awal tahun depan, diikuti pameran bergerak global bersama Hastings pada suku pertama.

"Kami berharap dapat melancarkan dana itu pada suku kedua tahun depan dan akan mula melabur bersama Hasting.

"Sebaik menunjukkan rekod yang baik, kami akan melancarkan dana kedua bersaiz sehingga US\$1 bilion," katanya pada sidang media di luar Forum Ekonomi Islam Dunia (WIEF) kali ke-11 di sini hari ini.

Maybank AM hari ini menandatangani Memorandum Persefahaman di WIEF, dengan Hasting, pakar pengurus dana infrastruktur global itu, bagi menyediakan peluang pelaburan infrastruktur berlandaskan Syariah kepada pelabur d rantau ini.

Usaha sama itu bertujuan menyediakan pelabur dengan manfaat akses kepada peluang pelaburan infrastruktur dalam pasaran pesat membangun seperti di ekonomi ASEAN, India dan China menggunakan dana terkumpul.

-- BERNAMA

CLIENT : MAMG
MEDIUM : KINIBIZ ONLINE
DATE : OCTOBER 24, 2015
PAGE NO : CORPORATE
PR VALUE : RM 3,150.00

<http://www.kinibiz.com/story/corporate/198822/maybank-am-to-launch-us1-bil-islamic-infrastructure-fund.html>

CORPORATE | NOVEMBER 4, 2015 1:22PM

Maybank AM to launch US\$1 bil Islamic infrastructure fund

STORY BY
BERNAMA



Maybank Asset Management Group Bhd (Maybank AM) will team up with Hastings Management Pty Ltd to launch a US\$1 billion (RM4.27 billion) Islamic infrastructure fund next year to tap Asean's growing infrastructure sector.

Maybank AM group chief executive officer Nor' Azamin Salleh said the fund would be the first of its kind to focus on Asean.



“The first closed fund will be established in a tranche of US\$250 million by early next year followed by a global roadshow together with Hastings in the first quarter.

“We hope we can launch the fund by the second quarter of next year and start investing together with Hastings.

“Once we establish a track record, we will launch the second tranche with a total size of up to US\$1 billion,” he told a press conference on the sidelines of the 11th World Islamic Economic Forum.

Maybank AM today signed a memorandum of understanding with Hastings to provide investors with Syariah-compliant infrastructure investment opportunities in the region.

The partnership aims to provide investors the access to infrastructure investment opportunities in emerging markets such as Asean, India and China through a pooled fund.

<http://www.theedgemarkets.com/my/article/maybank-asset-management-signs-mou-hastings-shariah-compliant-infrastructure-fund>

LATEST NEWS, CORPORATE TOP STORIES

Highlight

Maybank Asset Management signs MoU with Hastings for Shariah-compliant infrastructure fund

By [Danial Idraki](#) / theedgemarkets.com | November 4, 2015 : 2:16 PM MYT

Translated by Google Translator:

Select Language



KUALA LUMPUR (Nov 4): Maybank Asset Management Group Bhd (Maybank AM) today entered into a Memorandum of Understanding (MoU) with Hastings Management Pty Ltd (Australia) to provide investors with Shariah-compliant infrastructure investment opportunities in the Asian region.

Maybank AM group chief executive officer Nor' Azamin Salleh said as a specialist in infrastructure funds management, Hastings has a strong track record and portfolios with a diverse range of infrastructure assets, which makes them the ideal partner in the venture.

“The deal between the parties will also benefit Malaysian Islamic finance, exploring the establishment of the first Malaysian domiciled USD-denominated global infrastructure fund by a Malaysian institution and co-managed by a world-renowned infrastructure asset manager,” Nor' Azamin told the media, after the signing ceremony, on the side-line of the 11th World Islamic Economic Forum.

He added that Maybank AM is attempting to do an open-ended fund through its partnership with Hastings, and estimated the size of the fund to be US\$1 billion.

“For the first tranche, we are targeting somewhere between US\$200 million to US\$250 million. The strategy is that once we close the first tranche, we will start investing together with Hastings, and are looking at USD1 billion at the end of the second tranche,” Nor' Azamin said.

He added that the group hopes to launch the fund, as early as second quarter 2016.

“The idea [partnership with Hastings] is that it is going to be the first Islamic infrastructure fund that is focusing on the Asean region, as we want to tap into the region's growth,” Nor' Azamin said.

CLIENT : MAMG
MEDIUM : THE STAR ONLINE
DATE : NOVEMBER 4, 2015
PAGE NO : BUSINESS NEWS
PR VALUE : RM 5,400.00

CENTRIQ PR

[http://www.thestar.com.my/Business/Business-News/2015/11/04/Maybank-AM-in-US\\$1bil-Islamic-infrastructure-fund-venture/?style=biz](http://www.thestar.com.my/Business/Business-News/2015/11/04/Maybank-AM-in-US$1bil-Islamic-infrastructure-fund-venture/?style=biz)

Business News [Home](#) > [Business](#) > [Business News](#)

Wednesday, 4 November 2015

Maybank AM, Hastings in US\$1bil Islamic Infrastructure Fund venture

KUALA LUMPUR: Maybank Asset Management Group Bhd (Maybank AM) will team up with Hastings Management Pty Ltd to launch a US\$1 billion Islamic infrastructure Fund next year to tap Asean's growing infrastructure sector.

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"We hope we can launch the fund by the second quarter of next year and start investing together with Hastings.

"Once we establish a track record, we will launch the second tranche with a total size of up to US\$1 billion," he told a press conference on the sidelines of the 11th World Islamic Economic Forum (WIEF).

Maybank AM on Wednesday signed a memorandum of understanding with Hastings to provide investors with syariah-compliant infrastructure investment opportunities in the region.

The partnership aimed to provide investors access to infrastructure investment opportunities in emerging markets such as Asean, India and China through a pooled fund. - Bernama

<http://www.malaysianews.net/index.php/sid/238238779>

Maybank AM, Hastings in US\$1bil Islamic Infrastructure Fund venture

The Star Wednesday 4th November, 2015

KUALA LUMPUR: Maybank Asset Management Group Bhd (Maybank AM) will team up with Hastings Management Pty Ltd to launch a US\$1 billion Islamic infrastructure Fund next year to tap Asean's growing infrastructure sector.

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"The first closed fund will be established in a tranche of US\$250 million by early next year followed by a global roadshow together with Hastings in the first quarter.

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Read the full story at The Star

CLIENT : MAMG
MEDIUM : THE STAR ONLINE
DATE : NOVEMBER 4, 2015
PAGE NO : BUSINESS NEWS
PR VALUE : RM 5,400.00

CENTRIQ PR

<http://www.thestar.com.my/Business/Business-News/2015/11/04/Afternoon-briefing-November-4/?style=biz>

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Wednesday, 4 November 2015

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Maybank AM, Hastings in US\$1bil Islamic Infrastructure Fund venture: Maybank Asset Management Group Bhd (Maybank AM) will team up with Hastings Management Pty Ltd to launch a US\$1 billion Islamic infrastructure Fund next year to tap Asean's growing infrastructure sector. — Bernama

<http://www.islamicfinancenews.com/node/74808>



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MAYBANK EXPLORES ASEAN INFRASTRUCTURE POTENTIAL



Print Email

Volume12.Issue45

Wednesday, 04 November 2015

Asset Management

Islamic Finance news

GLOBAL: Maybank Asset Management has partnered with Australia's Hastings Management to explore Shariah[®] compliant infrastructure opportunities in the ASEAN region, according to a press release. Under the new partnership, the two entities will explore establishing the first Malaysia-domiciled US dollar denominated global infrastructure fund by a Malaysian institution and co-managed by a global infrastructure asset manager. Other initiatives planned include an international roadshow and an infrastructure roundtable in November.

CLIENT : MAMG
MEDIUM : MYBURSA NEWS ONLINE
DATE : NOVEMBER 4, 2015
PAGE NO : LOCAL

CENTRIQ PR

<http://www.mybursa.news/2015/11/04/maybank-asset-management-signs-mou-with-hastings-for-shariah-compliant-infrastructure-fund/>

Maybank Asset Management Signs MoU With Hastings For Shariah-Compliant Infrastructure Fund

TOPICS:[Banking](#)



POSTED BY: [ADMIN](#) 04/11/2015

KUALA LUMPUR (Nov 4): Maybank Asset Management Group Bhd (Maybank AM) today entered into a Memorandum of Understanding (MoU) with Hastings Management Pty Ltd (Australia) to provide investors with Shariah-compliant infrastructure investment opportunities in the Asian region. Maybank AM group chief executive officer Nor' Azamin Salleh said as a specialist in infrastructure funds management, Hastings has a strong track record and portfolios with a diverse range of infrastructure assets, which makes them the ideal partner in the venture.



Cementing a partnership to explore Infrastructure Opportunities in ASEAN. (from left) Maybank Asset Management Group (MAMG) Chairman, Datuk Mohaiyani Shamsudin; MAMG Chief Executive Officer, En Nor' Azamin Salleh; Hastings Management Pty Ltd, Director of Asia, Mr Robert Campbell; Maybank Islamic Asset Management (MIAM) Chairman, Dato' Azian Mohd Noh; and MAMG Head of Islamic, En Ahmad Najib Nazlan

Maybank Asset Management Group Partners with Hastings to Tap into ASEAN's Growing Infrastructure Sector

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BY [WEBMASTER](#) ON NOVEMBER 4, 2015 [FUND NEWS](#)

Malaysia's Maybank Asset Management Group Berhad (Maybank AM) today signed a Memorandum of Understanding (MoU) with global specialist infrastructure fund manager, Hastings Management Pty Ltd, to provide investors with Shariah-compliant infrastructure investment opportunities in the Asian region.

Maybank AM will combine its established ASEAN presence and strength in over 10 countries with Hastings' investment expertise in infrastructure funds management to create a strong fund partnership.

According to Maybank AM, Group CEO, Nor' Azamin Salleh, it will be the first Islamic infrastructure fund focusing on ASEAN, the fastest growing region in the world. "Together with Hastings, we will start investing in ASEAN's growing infrastructure sector, such as India and China, once the first tranche hits the target of USD\$200-250 million." The overall target fund size is US1 billion.

In a McKinsey Global Institute's (MGI) report, ASEAN economies will require a cumulative USD 7 trillion for infrastructure needs from 2014 up to 2030. The continued economic growth, rapid urbanisation, the rising middle-class and stretched government finances are the main factors driving the increased need for infrastructure investment. As such, Maybank AM sees the market opportunity in infrastructure funds which will provide steady returns, moderate risk, lower market volatility, and opportunities for portfolio diversification. This is coupled with a long-term horizon with consistent yields and returns, and organic investment opportunities that enable expansion and follow-up investments within the same portfolio.

The deal between the parties will also benefit Malaysian Islamic finance, exploring the establishment of the first Malaysian domiciled USD-denominated global infrastructure fund by a Malaysian institution and co-managed by a world-renowned infrastructure asset manager. In addition, investment into infrastructure assets by the fund will open up opportunities for the syndicate of Malaysian Islamic banks to provide the Shariah debt support both at the acquisition stage and also *Sukuk* at the expansion stage.

CLIENT : MAMG
MEDIUM : HARIAN METRO ONLINE
DATE : NOVEMBER 4, 2015
PAGE NO : -
PR VALUE : RM 3,600.00

CENTRIQ PR

<http://www.hmetro.com.my/node/90822>

MAYBANK AM APPOINTS HASTINGS TO OFFER ISLAMIC INFRASTRUCTURE FUND

Maybank AM lantik Hastings sedia dana infrastruktur Islam

Kuala Lumpur: Maybank Asset Management Group Bhd (Maybank AM) menjalin kerjasama dengan pengurus dana infrastruktur global, Hastings Management Pty Ltd (Hastings) untuk menyediakan Dana Infrastruktur Islam bagi menerokai peluang pelaburan infrastruktur di Asean.

Ketua Pegawai Eksekutif Kumpulannya, Nor Azamin Salleh berkata, pelabur akan mendapat manfaat akses kepada peluang pelaburan infrastruktur dan pasaran di ekonomi Asean, India dan China melalui penggunaan dana terkumpul.

“Dana tertutup pertama ini membabitkan peruntukan AS\$250 juta menjelang awal tahun depan diikuti pameran bergerak global bersama Hastings pada suku pertama 2016,” katanya pada sidang media bersempena Forum Ekonomi Islam Dunia (WIEF) 2015, di sini, semalam.

Dana Infrastruktur Islam itu adalah dana pertama seumpamanya di Asean yang bakal dilancarkan pada suku kedua tahun depan seterusnya memulakan pelaburan bersama Hastings.

Beliau berkata, dana kedua bersaiz sehingga AS\$1 bilion akan dilancarkan sebaik sahaja dana pertama menunjukkan rekod pencapaian baik.

“Kami percaya kekuatan dan kestabilan kami sebagai institut kewangan, keupayaan serantau, pasukan pengurusan portfolio berpengalaman dan dedikasi membolehkan kami mempelbagaikan portfolio dengan Hastings,” katanya.

Artikel ini disiarkan pada : Khamis, 5 November 2015 @ 7:07 AM



Nor Azamin (dua kiri) bertukar dokumen dengan Pengarah Hastings, Robert Campbell.

CLIENT : MAMG
MEDIUM : UTUSAN ONLINE
DATE : NOVEMBER 5, 2015
PAGE NO : BISNES / KORPORAT
PR VALUE : RM 4,500.00

CENTRIQ PR

<http://www.utusan.com.my/bisnes/korporat/maybank-am-sedia-dana-infrastruktur-islam-as-1b-1.154657>

MAYBANK AM OFFERS ISLAMIC INFRASTRUCTURE FUND WORTH AS\$1B

Maybank AM sedia dana infrastruktur Islam AS\$1b

05 November 2015 12:33 AM

Like 0 Share 0 Tweet 0 Google + 0



Nor Azamin Salleh (dua dari kiri) bergambar bersama Robert Campbell (dua dari kanan) selepas majlis pertukaran dokumen kerjasama antara Kumpulan Pengurusan Aset Maybank dengan Hastings Management Proprietary Limited di Kuala Lumpur, semalam. Turut kelihatan, Pengerusi Kumpulan Pengurusan Aset Maybank, Datuk Mohaiyani Shamsudin (kiri) dan Pengerusi Pengurusan Aset Maybank Islamic, Datuk Azian Mohd. Noh (kanan). UTUSAN/Farid Janudin

KUALA LUMPUR 4 Nov. – Maybank Asset Management Group Bhd. (Maybank AM) dan Hastings Management Ptd. Ltd. (Hastings) menjalin kerjasama strategik bagi memperkenalkan dana infrastruktur Islam berjumlah AS\$1 bilion (RM4.27 bi-lion) pada tahun depan.

Ketua Pegawai Eksekutif Kumpulan Maybank AM, Nor Azamin Salleh berkata, pelancaran dana infrastruktur Islam itu adalah bagi meneroka dan menembusi pasaran di rantau ASEAN yang mempunyai potensi dan akses lebih luas.

Menurut beliau, perkara terbabit merupakan dana pertama yang diwujudkan bagi memberi fokus yang khusus buat ASEAN.

Katanya, dana tertutup pertama akan ditubuhkan pada tranche berjumlah AS\$250 juta (RM1.07 bilion) pada awal tahun depan, diikuti dengan siri jelajah global bersama Hastings untuk suku pertama tahun depan.

“Kami begitu berharap agar dapat melancarkan dana ini pada suku kedua tahun depan dan memulakan pelaburan bersama dengan Hastings.

“Apabila kami telah berjaya mengekalkan rekod yang dibina pada tranche pertama, kami akan mula memperkenalkan tranche kedua dengan saiz sehingga berjumlah AS\$1 bilion (RM4.27 bilion),” katanya.

Beliau berkata demikian ketika ditemui pemberita selepas majlis penyerahan memorandum persefahaman (MoU) antara Maybank AM dan Hastings bersempena Forum Ekonomi Islam Sedunia (WIEF) ke-11 di sini hari ini.

Yang turut hadir, Ketua Pegawai Eksekutif Maybank AM, Ahmad Najib Nazlan dan Pengarah Rantau Asia, Hastings, Robert Campbell.

Tambah Nor Azamin, perjanjian berkenaan akan memberikan kemudahan kepada pelabur dengan pelbagai peluang pe-laburan infrastruktur patuh syariah di rantau ASEAN.

“Selain itu, ia turut me-nyasarkan pelabur-pelabur untuk mengakses kepada pasaran yang semakin berkembang se-perti India dan China serta negara-negara ASEAN,” katanya.

Maybank AM sentiasa me-ngenal pasti keperluan serta permintaan yang tinggi bagi penambahbaikan infrastruktur di rantau ASEAN yang pesat membangun.

Menurut kajian yang dilakukan oleh Institut Global Mc-Kinsey (MGI), ekonomi ASEAN memerlukan sehingga AS\$7 trilion (RM29.87 trilion) dalam keperluan infrastruktur bermula dari tahun 2014 hingga 2030 yang didorong oleh pelbagai faktor.

<http://www.pressreader.com/malaysia/the-malaysian-reserve/20151105/281638189080020/TextView>

Maybank AM signs deal with Hastings

By JEREMY TAN 



MAYBANK Asset Management Group Bhd (Maybank AM) has cemented its partnership with global specialist infrastructure fund manager Hastings Management Pte Ltd to provide investors with Shariah-compliant infrastructure investment opportunities in the Asean region.

The local asset manager stated it will combine its established presence in over 10 countries in the region with Hastings' investment expertise to create a strong fund partnership.

The partnership aims to provide investors with the benefits of access to infrastructure investment opportunities in

emerging markets such as the Asean economies, India and China through a pooled fund, the group noted.

Maybank AM Group CEO Nor Azamin Salleh believes strong market opportunities exist across the target regions for infrastructure funds.

"Our strength and stability as a fi-

nancial institution, widespread regional capabilities, experienced portfolio management teams and continued dedication towards providing sound investment advice and solutions to our clients have enabled us to diversify our portfolio with this first-of-its-kind infrastructure fund with Hastings,” he noted in a press release.

He said the group recognises a strong need for infrastructure improvement in Asia’s growing economies and so investments will be made in infrastructure projects.

The group cited that McKinsey Global Institute’s research shows Asean’s economies will require a cumulative US\$7 trillion (RM29.84 trillion) for infrastructure needs from 2014 up to 2030, driven by continued economic growth, rapid urbanisation, the rising middle-class and stretched government finances.

“Taking this into consideration, Maybank AM sees the market opportunity in infrastructure funds which will provide steady returns, moderate risk, lower market volatility, and opportunities for portfolio diversification,” Nor Azamin said.

He said this is coupled with a long-term horizon with consistent yields and returns, and organic investment opportunities that enable expansion and follow-up investments within the same portfolio.

Add Comment



<http://www.theedgemarkets.com/my/article/maybank-am-and-hastings-management-eye-infrastructure-fund>

LATEST NEWS, CORPORATE FROM THE EDGE

Maybank AM and Hastings Management eye infrastructure fund

By Danial Idraki / The Edge Financial Daily | November 5, 2015 : 9:45 AM MYT

Translated by Google Translator:

Select Language



This article first appeared in *The Edge Financial Daily*, on November 5, 2015.



(From left) Maybank Asset Management Group chairman Datuk Mohaiyani Shamsudin, Nor' Azamin; Hastings Management director of Asia Robert Campbell, Maybank Islamic Asset Management chairman Datuk Azian Mohd Noh and Ahmad Najib.

KUALA LUMPUR: Maybank Asset Management Group Bhd (Maybank AM) has teamed up with Australia's Hastings Management Pty Ltd to explore the possibility of setting up the first Malaysia-domiciled US dollar-denominated global infrastructure fund.

Maybank AM group chief executive officer Nor' Azamin Salleh said the company is looking to set up an open-ended fund to be co-managed by Hastings, with an estimated fund size of US\$1 billion (RM4.26 billion).

“We target to sell between US\$200 million and US\$250 million under the first tranche of the fund,” he told reporters after the signing of a memorandum of understanding (MoU) between Maybank AM and Hastings on the sidelines of the 11th World Islamic Economic Forum yesterday.

“The group is looking at [issuing a total of] US\$1 billion at the end of the second tranche, and we hope to launch the fund as early as the second quarter of 2016. The investment in infrastructure assets by the fund will open up opportunities for the syndicate of Malaysian Islamic banks to provide the syariah debt support both at the acquisition stage and sukuk at the expansion stage,” said Nor’ Azamin.

Together, Maybank AM and Hastings aim to provide investors with the benefits of access to infrastructure investment opportunities in emerging markets like Asean economies, India and China, through a pooled-fund.

Maybank AM noted that research by McKinsey Global Institute found that Asean economies will collectively need a cumulative US\$7 trillion for infrastructure needs from 2014 up to 2030.

“Maybank AM sees the market opportunity in infrastructure funds which will provide steady returns, moderate risk, lower market volatility, as well as opportunities for portfolio diversification,” Nor’ Azamin explained.

Maybank Islamic Asset Management Sdn Bhd chief executive officer Ahmad Najib Nazlan noted that there is a dearth of traditional assets coming through the pipeline such as fixed income and sukuk-based assets.

“Allocations into fixed assets, infrastructure or real estate are not open to market fluctuations, as we have seen severe market fluctuations affecting traditional equities and fixed income in this cycle and hence, the reason why we came up with this alternative strategy,” Ahmad Najib said.

He added that the group is currently working to establish partnerships with counterparties in China, North America and Europe.

CLIENT : MAMG
MEDIUM : THE STAR
CIRCULATION : 306,400
DATE : NOVEMBER 5, 2015
PAGE NO : 7 - STARBIZ
PR VALUE : RM 27,718.44

Maybank AM in fund tie-up

It will work with Hastings to offer Islamic infrastructure fund



KUALA LUMPUR: Maybank Asset Management Group Bhd (Maybank AM) has tied up with Hastings Management Pty Ltd to provide investors with an Islamic infrastructure fund, allowing them to access infrastructure investment opportunities in markets such as Asean economies, India and China.

Maybank AM group chief executive officer Nor Azamin Salleh believes strong market opportunities exist across the target regions for infrastructure funds.

"The first closed fund will be established in a tranche of US\$250mil by early next year, followed by a global roadshow together with Hastings in the first quarter.

"We hope we can launch the fund

Partnership formed: (from left) Maybank AM chairman Datuk Mohaiyani Shamsudin, Nor Azamin, Hastings director of Asia Robert Campbell, Maybank Islamic Asset Management chairman Datuk Azian Mohd Noh and Maybank AM head of Islamic Ahmad Najib Nazlan after an agreement signing to mark the tie-up between the two companies.

by the second quarter of next year and start investing together with Hastings.

"Once we establish a track record, we will launch the second tranche with a total size of up to US\$1bil," he said in a statement.

The deal between the parties will benefit Malaysian Islamic finance, exploring the establishment of the first Malaysian domiciled dollar-denominated global infrastructure fund by a Maybank AM and co-managed by Hastings.

The investment into infrastructure assets by the fund will also open up opportunities for the syndicate of Malaysian Islamic banks to provide syariah debt support – both at the acquisition stage and sukuk at the expansion stage.

CLIENT : MAMG
MEDIUM : NEW STRAITS TIMES
CIRCULATION : 121,414
DATE : NOVEMBER 5, 2015
PAGE NO : B1, B2 – BUSINESS TIMES
PR VALUE : RM 64,048.21

CENTRIQ PR





(From left) Maybank Asset Management Group chairman **Datuk Mohaiyani Shamsuddin**, chief executive officer **Nor Azamin Salleh**, Hastings Management Proprietary Ltd director **Robert Campbell** and Maybank Asset Management director **Datuk Azlan Mohd Noh** after the signing of a memorandum of understanding in conjunction with the WIEF in Kuala Lumpur yesterday. Pic by Aizuddin Saad

Maybank Islamic AM to venture into 3 new markets

ZARINA ZAKARIAH

KUALA LUMPUR: Maybank Islamic Asset Management Sdn Bhd (Maybank Islamic AM) plans to venture into three new areas next year as part of its portfolio expansion plans, said its chief executive officer Ahmad Najib Nazlan.

"We are in talks to establish partnerships with counter parties across the globe such as China, European and North American markets," he said at the 11th World Islamic Economic Forum (WIEF), here, yesterday.

"For now, we are doing our due diligence to understand the markets and the partners that we need to tie up with as it is expected to be a long-run partnership.

"We are still doing our research and deep dives into the sector and making sure whether there is enough clarity for us to go in and whether it is the right timing and can give good returns for our investor base," said Ah-

mad Najib.

He added that the company is eyeing new changes in the whole life cycle which includes the Islamic Infrastructure Fund, real estate and carbon credits.

"It is something of a new venture for the group itself and we will share the good news when the time comes," said Ahmad Najib.

Earlier, at the same event, Maybank Asset Management Group Bhd (Maybank AM) inked a memorandum of understanding with Hastings Management Pty Ltd to launch a US\$1 billion (RM4.26 billion) Islamic Infrastructure Fund next year to tap Asean's growing infrastructure sector.

The fund would be able to provide

investors with syariah-compliant infrastructure investment opportunities in the region, India and China through a pooled fund.

Maybank AM group chief executive officer Nor' Azamin Salleh said the fund would be the first of its kind to focus on Asean.

"The first closed fund will be established in a tranche of US\$250 million by early next year, followed by a global roadshow together with Hastings in the first quarter.

"We hope we can launch the fund by the second quarter of next year and

start investing together with Hastings.

"Once we establish a track record, we will launch the second tranche with a total size of up to US\$1 billion," he said.

We are in talks to establish partnerships with counter parties across the globe such as China, European and North American markets."

Ahmad Najib Nazlan
Maybank Islamic Asset Management Sdn Bhd CEO

CLIENT : MAMG
MEDIUM : THE EDGE FINANCIAL DAILY
CIRCULATION : 15,000
DATE : NOVEMBER 5, 2015
PAGE NO : 5 – HOME BUSINESS
PR VALUE : RM 3,584.43

Maybank AM and Hastings Management eye infrastructure fund



(From left) Maybank Asset Management Group chairman Datuk Mohaiyani Shamsudin, Nor' Azamin; Hastings Management director of Asia Robert Campbell, Maybank Islamic Asset Management chairman Datuk Azian Mohd Noh and Ahmad Najib.

BY DANIAL IDRAKI

KUALA LUMPUR: Maybank Asset Management Group Bhd (Maybank AM) has teamed up with Australia's Hastings Management Pty Ltd to explore the possibility of setting up the first Malaysia-domiciled US dollar-denominated global infrastructure fund.

Maybank AM group chief executive officer Nor' Azamin Salleh said the company is looking to set up an open-ended fund to be co-managed by Hastings, with an estimated fund size of US\$1 billion (RM4.26 billion).

"We target to sell between US\$200 million and US\$250 million under the first tranche of the fund," he told reporters after the signing of a memorandum of understanding (MoU) between Maybank AM and Hastings on the sidelines of the 11th World Islamic Economic Forum yesterday.

"The group is looking at [issuing a total of] US\$1 billion at the end of the second tranche, and we hope to launch the fund as early as the second quarter of 2016. The investment in infrastructure assets by the fund will open up opportunities for the syndicate of Malaysian Islamic banks to provide the syariah debt support both at the acquisition stage and sukuk at the expansion stage," said Nor' Azamin.

Together, Maybank AM and

Hastings aim to provide investors with the benefits of access to infrastructure investment opportunities in emerging markets like Asean economies, India and China, through a pooled-fund.

Maybank AM noted that research by McKinsey Global Institute found that Asean economies will collectively need a cumulative US\$7 trillion for infrastructure needs from 2014 up to 2030.

"Maybank AM sees the market opportunity in infrastructure funds which will provide steady returns, moderate risk, lower market volatility, as well as opportunities for portfolio diversification," Nor' Azamin explained.

Maybank Islamic Asset Management Sdn Bhd chief executive officer Ahmad Najib Nazlan noted that there is a dearth of traditional assets coming through the pipeline such as fixed income and sukuk-based assets.

"Allocations into fixed assets, infrastructure or real estate are not open to market fluctuations, as we have seen severe market fluctuations affecting traditional equities and fixed income in this cycle and hence, the reason why we came up with this alternative strategy," Ahmad Najib said.

He added that the group is currently working to establish partnerships with counterparties in China, North America and Europe.

CLIENT : MAMG
MEDIUM : THE MALAY MAIL
CIRCULATION : 20,816
DATE : NOVEMBER 5, 2015
PAGE NO : 21 – MONEY
PR VALUE : RM 15,733.86

CENTRIQ PR



Maybank AM, Hastings in RM4b Islamic infra fund

KUALA LUMPUR — Maybank Asset Management Group Bhd (Maybank AM) will team up with Hastings Management Pty Ltd to launch a US\$1 billion (RM4.26 billion) Islamic infrastructure fund next year to tap Asean's growing infrastructure sector.

Maybank AM Group chief executive officer Nor'Azamin Salleh said the fund would be the first of its kind to focus on Asean.

"The first closed fund will be established in a tranche of US\$250 million by early next year followed by a global roadshow together with Hastings in the first quarter.

"We hope we can launch the fund by the second quarter of next year and start investing together with Hastings.

"Once we establish a track record, we will

launch the second tranche with a total size of up to US\$1 billion," he told a press conference on the sidelines of the 11th World Islamic Economic Forum yesterday, reported Bernama.

According to McKinsey Global Institute research, Asean economies will require a cumulative US\$7 trillion for infrastructure needs from 2014 up to 2030.

In a statement issued by the bank, Nor'Azamin said strong market opportunities exist across the target regions for infrastructure funds.

"Maybank AM sees the market opportunity in infrastructure funds which will provide steady returns, moderate risk, lower market volatility, and opportunities for portfolio diversification.

"This is coupled with a long-term horizon with consistent yields and returns, and organic investment opportunities that enable expansion and follow-up investments within the same portfolio," he said.

Maybank AM signed a memorandum of understanding with Hastings, a leading infrastructure fund manager, to provide investors with Shariah compliant infrastructure investment opportunities in the region.

The partnership aimed to provide investors the access to infrastructure investment opportunities in emerging markets such as Asean, India and China through a pooled fund.

Hastings chief executive Andrew Day said partnering with Maybank AM would help the company expand its footprint in Asia.

"Hastings brings to this partnership 21 years of experience as a specialist global infrastructure fund manager, a large pipeline of investment opportunities and a proven track record of delivering returns for investors," he added.

The deal will also benefit Malaysian Islamic finance, exploring the establishment of the first Malaysian domiciled US dollar-denominated global infrastructure fund by a Malaysian institution and co-managed by a world-renowned infrastructure asset manager.

In addition, investment into infrastructure assets by the fund will open up opportunities for the syndicate of Malaysian Islamic banks to provide the Shariah debt support both at the acquisition stage and also sukuk at the expansion stage.

CLIENT : MAMG
MEDIUM : THE MALAYSIAN RESERVE
CIRCULATION : 10,500
DATE : NOVEMBER 5, 2015
PAGE NO : 5 – CORPORATE MALAYSIA
PR VALUE : RM 2,829.81

CENTRIQ PR

Maybank AM signs deal with Hastings

by JEREMY TAN

MAYBANK Asset Management Group Bhd (Maybank AM) has cemented its partnership with global specialist infrastructure fund manager Hastings Management Pte Ltd to provide investors with Shariah-compliant infrastructure investment opportunities in the Asean region.

The local asset manager stated it will combine its established presence in over 10 countries in the region with Hastings' investment expertise to create a strong fund partnership.

The partnership aims to provide investors with the benefits of access to infrastructure investment opportunities in emerging markets such as the Asean economies, India and China through a pooled fund, the group noted.

Maybank AM Group CEO Nor Azamin Salleh believes strong market opportunities exist across the target regions for infrastructure funds.

"Our strength and stability as a financial institution, widespread regional capabilities, experienced portfolio management teams and continued dedication towards providing sound investment advice and solutions to our

clients have enabled us to diversify our portfolio with this first-of-its-kind infrastructure fund with Hastings," he noted in a press release.

He said the group recognises a strong need for infrastructure improvement in Asia's growing economies and so investments will be made in infrastructure projects.

The group cited that McKinsey Global Institute's research shows Asean's economies will require a cumulative US\$7 trillion (RM29.84 trillion) for infrastructure needs from 2014 up to 2030, driven by continued economic growth, rapid urbanisation, the rising middle-class and stretched government finances.

"Taking this into consideration, Maybank AM sees the market opportunity in infrastructure funds which will provide steady returns, moderate risk, lower market volatility, and opportunities for portfolio diversification," Nor Azamin said.

He said this is coupled with a long-term horizon with consistent yields and returns, and organic investment opportunities that enable expansion and follow-up investments within the same portfolio.

CLIENT : MAMG
MEDIUM : BERITA HARIAN
CIRCULATION : 138,837
DATE : NOVEMBER 5, 2015
PAGE NO : B2 - BISNES
PR VALUE : RM 21,741.99

MAYBANK AM TARGETS SYARIAH-COMPLIANCE IN ASIA

Maybank AM sasar patuh syariah di Asia

Maybank Asset Management Group Bhd (Maybank AM) memeterai memorandum persefahaman (MoU) bersama Hastings Management Pty Ltd (Australia) bagi menyediakan peluang pelaburan infrastruktur patuh syariah di rantau Asia kepada pelabur.

Ketua Pegawai Eksekutif Maybank AM, Nor' Azamin Salleh, berkata sebagai pakar dalam pengurusan dana infrastruktur, Hastings mempunyai pengalaman mantap, di samping kepelbagaian portfolio aset infrastruktur.

Kedudukan itu, katanya,

menjadikan firma Australia itu sebagai rakan perkongsian ideal dalam kerjasama berkenaan.

"Kerjasama antara kedua-dua pihak juga akan memanfaatkan bidang kewangan Islam Malaysia, dengan meneroka pembentukan dana infrastruktur global dalam mata wang Amerika Syarikat (AS) pertama tempatan.

"Ia diuruskan bersama oleh sebuah pengurus dana aset infrastruktur terkemuka dunia," katanya kepada media selepas majlis memeterai MoU antara Maybank AM dan Hastings di Kuala Lumpur, semalam.

Majlis diadakan di luar



Nor' Azamin (tengah) dan Pengarah Hastings Management Pty Ltd (Australia), Robert Campbell bersama Pengerusi Maybank AM, Datuk Mohaiyani Shamsuddin selepas majlis memeterai MoU di Kuala Lumpur, semalam.

[FOTO AIZUDDIN SAAD / BH]

Forum Ekonomi Islam Dunia (WIEF) Ke-11 yang sedang berlangsung di Kuala Lumpur, bermula kelmarin hingga hari ini.

Urus dana terbuka

Nor' Azamin berkata, Maybank AM sedang mencuba untuk menguruskan dana terbuka menerusi kerjasamanya dengan Hastings dan menganggarkan saiz dana berkenaan ialah AS\$1 bilion.

Untuk bahagian pertama, katanya, syarikat menyasarkan sekitar AS\$200 juta hingga AS\$250 juta.

"Strateginya ialah sebaik sahaja kami menghabiskan bahagian pertama, Maybank AM akan mula melabur bersama Hastings dan menyasarkan jumlahnya mencecah AS\$1 bilion pada akhir bahagian kedua," katanya.

CLIENT : MAMG
MEDIUM : HARIAN METRO
CIRCULATION : 337,669
DATE : NOVEMBER 5, 2015
PAGE NO : 49 - BISNES
PR VALUE : RM 22,299.24

MAYBANK AM APPOINTS HASTINGS TO OFFER ISLAMIC INFRASTRUCTURE FUNDS



NOR Azamin (dua kiri) bertukar dokumen dengan Pengarah Hastings, Robert Campbell.

Maybank AM lantik Hastings sedia dana infrastruktur Islam

Kuala Lumpur: Maybank Asset Management Group Bhd (Maybank AM) menjalin kerjasama dengan pengurus dana infrastruktur global, Hastings Management Pty Ltd (Hastings) untuk menyediakan Dana Infrastruktur Islam bagi menerokai peluang pelaburan infrastruktur di ASEAN.

Ketua Pegawai Eksekutif Kumpulannya, Nor Azamin Salleh berkata, pelabur akan mendapat manfaat akses kepada peluang pelaburan infrastruktur dan pasaran di ekonomi ASEAN, India dan

China melalui penggunaan dana terkumpul.

“Dana tertutup pertama ini membabitkan peruntukan AS\$250 juta menjelang awal tahun depan diikuti pameran bergerak global bersama Hastings pada suku pertama 2016,” katanya pada sidang media bersempena Forum Ekonomi Islam Dunia (WIEF) 2015, di sini, semalam.

Dana Infrastruktur Islam itu adalah dana pertama seumpamanya di ASEAN yang bakal dilancarkan pada suku kedua tahun depan seterusnya

memulakan pelaburan bersama Hastings.

Beliau berkata, dana kedua bersaiz sehingga AS\$1 bilion akan dilancarkan sebaik sahaja dana pertama menunjukkan rekod pencapaian baik.

“Kami percaya kekuatan dan kestabilan kami sebagai institut kewangan, keupayaan serantau, pasukan pengurusan portfolio berpengalaman dan dedikasi membolehkan kami mempelbagaikan portfolio dengan Hastings,” katanya.

CLIENT : MAMG
MEDIUM : KOSMO
CIRCULATION : 171,855
DATE : NOVEMBER 5, 2015
PAGE NO : 51 - NIAGA
PR VALUE : RM 16,137.33

MAYBANK AM LAUNCHES RM4.3B FUND

Dana Infrastruktur Islam pertama meneroka potensi sektor berkaitan di ASEAN

Maybank AM lancar dana RM4.3b

KUALA LUMPUR – Maybank Asset Management Group Bhd. (Maybank AM) akan menjalin usaha sama dengan Hastings Management Pty. Ltd. (Hastings) dalam melancarkan Dana Infrastruktur Islam bernilai AS\$1 bilion (RM4.3 bilion) bagi meneroka sektor infrastruktur ASEAN yang semakin



berkembang. Ketua Pegawai Eksekutif Kumpulan Maybank AM, Nor'Azamin Salleh (gambar) berkata, dana itu merupakan dana infrastruktur Islam pertama khusus untuk ASEAN. "Dana tertutup itu akan diwujudkan dalam tranche AS\$250 juta (RM1.1 bilion)

menjelang awal tahun depan, diikuti satu pameran bergerak global bersama Hastings untuk memperkenalkan dana pelaburan infrastruktur itu kepada bakal pelabur pada suku pertama. "Kami berharap dapat melancarkan dana itu pada suku kedua tahun 2016 dan mula melabur bersama Hastings," katanya pada sidang akhbar sempena Forum Ekonomi Is-

lam Dunia (WIEF) kali ke-11 di sini semalam. Nor'Azamin berkata, sebaik menunjukkan pencapaian yang baik, pihaknya akan melancarkan tranche kedua bersaiz sehingga AS\$1 bilion (RM4.3 bilion). Sebelum itu, Maybank AM telah menandatangani memorandum persefahaman dengan Hastings yang merupakan sebuah pengurus dana infras-

struktur global terkemuka, bagi menyediakan peluang pelaburan infrastruktur berlandaskan syariah kepada pelabur di rantau ini. Usaha sama berkenaan bertujuan menyediakan pelabur dengan manfaat akses kepada peluang pelaburan infrastruktur dalam pasaran pesat membangun seperti di ASEAN, India dan China menggunakan dana terkumpul. – Bernama

CLIENT : MAMG
MEDIUM : UTUSAN MALAYSIA
CIRCULATION : 171,855
DATE : NOVEMBER 5, 2015
PAGE NO : 18 – BISNES
PR VALUE : RM 24,608.34

MAYBANK AM OFFERS ISLAMIC INFRASTRUCTURE FUND WORTH AS\$1B



NOR AZAMIN SALLEH (dua dari kiri) bergambar bersama Robert Campbell (dua dari kanan) selepas majlis pertukaran dokumen kerjasama antara Kumpulan Pengurusan Aset Maybank dengan Hastings Management Proprietary Limited di Kuala Lumpur, semalam. Turut kelihatan, Pengerusi Kumpulan Pengurusan Aset Maybank, Datuk Mohaiyani Shamsudin (kiri) dan Pengerusi Pengurusan Aset Maybank Islamic, Datuk Azian Mohd. Noh (kanan). - UTUSAN/FARID JANUDIN

Maybank AM sedia dana infrastruktur Islam AS\$1b

KUALA LUMPUR 4 Nov. - Maybank Asset Management Group Bhd. (Maybank AM) dan Hastings Management Ptd. Ltd. (Hastings) menjalin kerjasama strategik bagi memperkenalkan dana infrastruktur Islam berjumlah AS\$1 bilion (RM4.27 bilion) pada tahun depan.

Ketua Pegawai Eksekutif Kumpulan Maybank AM, Nor Azamin Salleh berkata, pelancaran dana infrastruktur Islam itu adalah bagi meneroka dan menembusi pasaran di rantau ASEAN yang mempunyai potensi dan akses lebih luas.

Menurut beliau, perkara terbabit merupakan dana pertama yang diwujudkan bagi memberi fokus yang khusus buat ASEAN.

Katanya, dana tertutup pertama akan ditubuhkan pada *tranche* berjumlah AS\$250 juta (RM1.07 bilion) pada awal tahun depan, diikuti dengan siri jela-

jah global bersama Hastings untuk suku pertama tahun depan.

"Kami begitu berharap agar dapat melancarkan dana ini pada suku kedua tahun depan dan memulakan pelaburan bersama dengan Hastings.

"Apabila kami telah berjaya mengekalkan rekod yang dibina pada *tranche* pertama, kami akan mula memperkenalkan *tranche* kedua dengan saiz sehingga berjumlah AS\$1 bilion (RM4.27 bilion)," katanya.

Beliau berkata demikian ketika ditemui pemberita selepas majlis penyerahan memorandum persefahaman (MoU) antara Maybank AM dan Hastings bersempena Forum Ekonomi Islam Sedunia (WIEF) ke-11 di sini hari ini.

Yang turut hadir, Ketua Pegawai Eksekutif Maybank AM, Ahmad Najib Nazlan dan Pengarah Rantau Asia, Hastings, Robert Campbell.

Tambah Nor Azamin, perjanjian berkenaan akan memberikan kemudahan kepada pelabur dengan pelbagai peluang pelaburan infrastruktur patuh syaria di rantau ASEAN.

"Selain itu, ia turut menyasarkan pelabur-pelabur untuk mengakses kepada pasaran yang semakin berkembang seperti India dan China serta negara-negara ASEAN," katanya.

Maybank AM sentiasa mengenali pasti keperluan serta permintaan yang tinggi bagi penambahbaikan infrastruktur di rantau ASEAN yang pesat membangun.

Menurut kajian yang dilakukan oleh Institut Global McKinsey (MGI), ekonomi ASEAN memerlukan sehingga AS\$7 trilion (RM29.87 trilion) dalam keperluan infrastruktur bermula dari tahun 2014 hingga 2030 yang didorong oleh pelbagai faktor.

CLIENT : MAMG
MEDIUM : FOCUS MALAYSIA
CIRCULATION : 20,000
DATE : NOVEMBER 7 - 13, 2015
PAGE NO : 56
PR VALUE : RM 3,512.45



3 | Maybank Asset Management Group Bhd (Maybank AM) has teamed up with Hastings Management Pty Ltd, a global specialist infrastructure fund manager, to provide investors with shariah-compliant infrastructure investment opportunities in Asia. Witnessing the launch of the partnership on Nov 4 are (from left) Maybank AM chairman Datuk Mohaiyani Shamsudin, CEO Nor' Azamin Salleh, Hastings Management director of Asia Robert Campbell, Maybank Islamic Asset Management chairman Datuk Azian Mohd Noh and Maybank AM head of Islamic Ahmad Najib Nazlan.

CLIENT : MAMG
MEDIUM : SMART INVESTOR
CIRCULATION : 21,200
DATE : DECEMBER, 2015
PAGE NO : 74 – BEAT
PR VALUE : RM 2,180.12

Maybank Asset Management Group Partners with Hastings

Malaysia's Maybank Asset Management Group Berhad ("Maybank AM") recently cemented a partnership with global specialist infrastructure fund manager, Hastings Management Pty Ltd, to provide investors with Shariah-compliant infrastructure investment opportunities in the Asian region.

Maybank AM will combine its established ASEAN presence and strength in over 10 countries with Hastings' investment expertise to create a strong fund partnership. Together, Maybank AM and Hastings aim to provide investors with the benefits of access to infrastructure investment opportunities in emerging markets such as the ASEAN economies, India and China through a pooled-fund.

Maybank AM, Group CEO, Nor' Azamin Salleh, believes strong market opportunities exist across the target regions for infrastructure funds.